

## **Pre-Training Session Requirements**

Thank you for booking in with one of our team, we want to ensure you are equipped with all you need to be able to effectively sell LifeShine to your customers.

Our aim is to cover areas about the Autoglym brand, the three parts of LifeShine, the Lifetime Guarantee, and the Aftercare Collection – and to go through some additional sales techniques, and any questions you might have.

Members of our team travel far and wide to bring training to your dealership, so we kindly ask the following...

- Please ensure you do not have any customer appointments booked that may clash with this training session.
- Please ensure your line manager is aware of your training commitment.
- Do not conduct other work or take calls during the meeting.
- Please ensure you are on time for the session to allow a prompt start.

### **Online Training:**

- Please make sure your iPad/laptop has plenty of charge to cover the session.
- Locate yourself in a room where you will not be disturbed.
- Make sure your camera is always turned on.
- Please could you have your mic turned off when you join.
- Use the reaction hands up button to indicate you have a question.

We look forward to welcoming you to your next training session, we hope you enjoy your time with the team.